

Wayne Walker
[Contact Information Redacted]

WORK EXPERIENCE

Common Ground Capital, LLC

www.commongroundcapital.com

Edmond, Oklahoma

April 2012-Present

Founder & Principal

Oklahoma Gas & Electric

www.oge.com

Oklahoma City, Oklahoma

December 2008-April 2012

Director, Strategic Business Development

Accomplishments

- Oklahoma State University-Project Cowboy Wind Project: 60 MW, \$100M
 - Led negotiations of special contract with OSU (contract will provide OSU with 66% of their energy from new wind project for next 25 years)
 - Led market analysis and negotiation of power purchase agreement with NextEra Energy Resources for new, 60 MW wind project in Blackwell, Ok
 - Supporting witness, regulatory approval of OSU special contract at Oklahoma Corporation Commission
- Crossroads Wind Project: 227.5 MW, \$451M
 - Led acquisition and negotiation of definitive agreements (asset purchase, turbine supply & balance of plant)
 - Supporting witness, regulatory recovery of asset at Oklahoma Corporation Commission
- Responsible Energy Development
 - Negotiated two wildlife voluntary offset agreements totaling \$9M, 23,000 acres for OU Spirit & Keenan II Wind Projects
 - Led discussions with senior Federal & State wildlife agency personnel in regards to Lesser Prairie Chicken siting challenges in Oklahoma
- Wholesale Transition
 - Managed exit of wholesale business in line with 2020 Plan
 - Lead extensive negotiation of largest wholes customer (320 MW) power sales agreement for new FERC Form 1 Agreement. FERC approval January 2011
- Renewable Energy

- Led business development & feasibility study efforts for major customer deals: Oklahoma State University Wind Project and Tinker Air Force Base Solar/CHP Study
- Lead market interface and reconnaissance for renewable technology discussions/negotiations
- Led discussion of investigated, but not pursued non-regulated wind energy export strategy to southeastern United States
- Creation of Business Development Team
 - Successfully filled positions after funding secured after 2010 re-organization
- Sustainability Initiative
 - Member of core team that evaluated future direction of OGE Sustainability Strategy (2009-2011)
- Numerous Speaking Engagements within Business and Academic Communities

Wayne Walker Conservation Consulting LLC

www.waynewalkerconsulting.com

Round Top, Texas

January-December 2008

Principal

Accomplishments

- Launch Director, American Wind Wildlife Institute, a 501c3 entity
 - Secured \$2.9M of seed capital to fund 2008/2009 operations
 - Enlisted 20 leading members of the wind industry and NGO community to be “Founding Members”
 - Organized, sponsored, and facilitated meetings on 2/4 of AWWI’s initiatives: Mapping and Mitigation
- Hired by Horizon Wind Energy to develop voluntary off-site mitigation strategy for Meridian Way Wind Farm (Cloud County, Kansas). Agreement executed with Kansas Ranchland Trust in Fall 2008 for 13,000 acre voluntary conservation offset
- Hired by OGE Energy Corp to develop voluntary mitigation plan for \$1B transmission and wind energy development projects
- Speaking Engagements:
 - Department of Energy: Environmental Risks and Siting Strategies during the panel session: The Challenges of the 20% Wind Scenario and Related Initiatives at our upcoming roadmap workshop *20% Wind Energy by 2030: Meeting the Challenges* (October 2008)
 - AWEA Windpower 2008: Dealing with Wildlife Concerns in the Wind Business
 - US Fish and Wildlife Service Wind Turbine Technical Advisory Committee: Selected by wind industry committee representatives to present “An Overview of the Wind Power Project Development Process and Financial Performance of Wind Energy Projects” (March 2008)
 - US Fish and Wildlife Service Partners in Flight: Wind Energy Challenges Panel. McAllen, Texas (January 2008)

- University of Tulsa, Energy Management, Guest Professor (2008)
- AWEA Fall Symposium Addressing Wildlife Issues Panel Session Chair and Moderator. Carlsbad, California (November 2007)

Family Sabbatical

September-December 2007

Horizon Wind Energy, LLC (fka Zilkha Renewable Energy LLC)

www.horizonwind.com

Houston, Texas

October 2000-September 2007

Director of Project & Business Development, Southwest Region (Texas, Oklahoma, Colorado, and Kansas)

Accomplishments & Awards

- Awarded Significant Industry Achievement Award by American Wind Energy Association for creation of American Wind & Wildlife Institute in 2009
- Played major role in support of Senate Bill 20 (Expanded Texas RPS) passage in 2005 Special Session. Lead witness for Horizon Wind Energy in Competitive Renewable Energy Zone (CREZ) efforts for TPUC 33672 (Spring/Summer 2007)
- Presented Certificate of Recognition from the United States Department of Energy in 2002 by Assistant Secretary of Energy David Garman for “Leadership in promoting the establishment and use of wind energy technology in the State of Oklahoma”
- Speaking Engagements:
 - Colorado Public Utility Commission Senate Bill 100 Implementation Hearing (invited by Chairman) (August 2007)
 - American Wind Energy Association Fall Symposium-Siting Panel Moderator. Phoenix, Arizona (December 2006)
 - United States Department of Energy Transmission Corridor Work Shop: Wind Industry Representative. Chicago, Illinois (Spring 2005)
 - Kansas Transmission Summit with FERC Commissioner Nora Brownell (October 2005)
 - Texas: Private Speaking Engagement with Texas Parks and Wildlife Biologists (2004)
 - Oklahoma: Oklahoma Wind/Renewables Conferences (multiple years)
 - Presentations to multiple Southwest Power Pool transmission policy working groups (2003-2005)
- Managed multiple development team members over 7 years to deliver a 4 GW pipeline and 426 MW of completed projects to the owners of Zilkha/Horizon in the Southern Plains

OKLAHOMA

- Played a leading role in the development of the wind industry in Oklahoma through legislative, regulatory, grassroots, and industry participation (2000-2005)

- Offered expert guidance, helped draft legislation, and supported passage of Senate Bill 440 (State PTC) in Oklahoma (2001)
- Founding member of renewable energy stakeholder groups: Oklahoma Renewable Energy Counsel (OREC—Educational Outreach) and Oklahoma Renewable Energy Foundation (OREF—Lobbying)
- Through OREF participated in advisory role in two rate cases at the Oklahoma Corporation Commission that secured a strong position for wind energy in Oklahoma Gas & Electric's power supply portfolio

Blue Canyon Windpower I, LLC

- Obtained the first and then largest power purchase agreement for wind energy in the State of Oklahoma with Western Farmers Electric Cooperative (January 2003)
- Transitioned into project management role during 2003 construction of Phase I of Blue Canyon. Responsible for closing all customer, land, permit, and transmission obligations prior to commercial operations and equity funding
- Played a lead role in equity due diligence process
- Closed Joint Venture with minority interest development partner that created Blue Canyon Windpower, LLC
- Negotiated the first interconnection agreement for wind energy in the Southwest Power Pool
- Managed multiple consultants during all phases of wind project development
- Successfully worked with Federal Aviation Administration to create and install first test location of new FAA lighting protocols for wind energy projects in US

Blue Canyon Windpower II LLC

- Negotiated largest off-take agreement (two power purchase agreements of 151.2 MW) with AEP-PSO in Oklahoma through settlement of two PURPA actions filed at the Oklahoma Corporation Commission (Spring 2006)
- Negotiated assignment of land rights from AEP wind development subsidiary to enable project expansion (30 MW)
- Transitioned into project management role during 2005 construction of Phase II of Blue Canyon. Responsible for closing all customer, land, and permit obligations prior to commercial operations and equity funding
- Played complementary lead role in managing interconnection schedule slip issue with Blue Canyon II, Western Farmers, and Public Service Company of Oklahoma Construction Project Managers

KANSAS

Meridian Way Wind Farm LLC

- Successfully developed 201 MW Project in Cloud County, Kansas, by turning siting challenge lessons learned into competitive advantage for project site

- Led comprehensive proprietary mapping effort to locate optimum site in Kansas with available transmission, minimum habitat impacts, and economic wind resource
- Successfully led outreach program with major wildlife conservation NGOs creating competitive advantage with potential energy off-takers in Kansas and Missouri
- Educated utilities on benefits of proactively dealing with site-specific ecosystem impacts in request for proposal creation and evaluation process
- Secured power purchase agreement with Empire Electric District (105 MW) (Summer 2007)
- Secured short list position with Westar Energy Summer 2007 (96 MW) and played lead role in PPA negotiations. Power purchase agreement executed by Horizon post-resignation
- Resolved complex interconnection strategy with other Horizon personnel so that executed interconnection agreement could be utilized

COLORADO

- Secured 2X mega-scale development assets in eastern and Southeastern Colorado in excess of 1GW each
- Developed and implemented complex, multi-phase interconnection strategy with Tri-State Generation and Transmission Company
- Engaged wildlife conservation community proactively to address potential siting challenges and mitigation options to build upon success of Kansas lessons learned

TEXAS

- Starting from scratch in Spring 2006, acquired 2.5 GW development pipeline in anticipation of PUCT 33672 CREZ docket created by Texas Senate Bill 20 (Expanded Texas RPS) passage in 2005 Special Session
- Assisted with pursuit of power purchase agreements for existing development assets in 2006/2007

OM Associates—Semiconductor Industry Manufacturers Representative

www.omassociates.com

Richardson, Texas

June 1993-December 1999

Tier 1 Account Manager

- Key account focus: Motorola, Nokia, Nortel, and Seagate Technology
- Consistent, non-commodity annual revenue growth: 1993: \$2M, 1999: \$12M
- Proven ability to aggressively define, penetrate, close, and manage key revenue generation opportunities

- Facilitated development of future marketing strategy and product road maps with several manufacturers for multiple customers
- Successfully defined, won, and managed worldwide Philips Semiconductor ASIC design win efforts in 1997, 1998, and 1999 at Seagate Technology OKC
- Traveled abroad (France & Germany) on multiple occasions to facilitate multiple phases of multi-national engineering and manufacturing project support
- Managed distribution channel for multiple accounts

Capstone Electronics

Houston, Texas

March 1993-June 1993

Outside Sales Representative

Eddie Jones Development

Austin, Texas

Fall 1992-February 1993

Project Coordinator, Palladio Point Subdivision

Samedan Oil Corporation

Ardmore, Oklahoma

June 1991-July 1992

Landman

Mobil Oil Corporation

Denver, Colorado

Summer 1989

Land Department Internship

EDUCATION

Baylor University, Waco, Texas

M.S., Environmental Studies, December 2000

GPA: 4.0

Thesis: "Rejuvenating Rangeland: An evaluation of Juniper Management Techniques on the Edwards Plateau in Southwest Texas"

University of Oklahoma, Norman, Oklahoma

B.B.A., Petroleum Land Management; May 1991

ENERGY & CONSERVATION BANKING INDUSTRY AFFILIATIONS

- National Mitigation Banking Association
- American Wind Energy Siting Steering Committee (Founding Member), Vice Chair (June 2005-June 2008)
 - Co-created the concept of the American Wind Wildlife Institute with Dr. James H. Walker (no relation), President of AWEA (2006-2007)
 - Co-Authored Siting Chapter of AWEA/DOE “20% Vision Document” <http://www.20percentwind.org/>
 - Reviewer AWEA Wind Energy Siting Handbook <http://www.awea.org/sitinghandbook/>
- Wind Coalition
 - Wind Coalition Executive Board Member (2005-2007)
 - Vice President of Wind Coalition (2007)
 - Wildlife Committee Chair (2006/2007)
 - SPP Committee Chair (2005/2006)
- National Wind Coordinating Committee
 - Grassland – Shrub Steppe Species Sub-Group founding member and primary research funding party
- Member of Interwest

PERSONAL AFFILIATIONS

- Treasurer, Michael Skelly 2008 Congressional Campaign: www.skellyforcongress.com
- The Nature Conservancy, multiple state chapters
- Society of Rangeland Ecology
- International Society of Ecological Economics
- Wildlife Conservation Society
- National Geographic Society
- Phi Gamma Delta Alumni-Nu Omega Chapter

ACTIVITIES

- Cycling, fly-fishing, quail hunting, canoeing/kayaking, & backpacking
- Range restoration and wildlife management on family ranch near Ozona, Texas

FAMILY

Wife—Leslie, married 16 years

Daughter—Ellie, 10 years old

REFERENCES

Available on request